Roland Pro II EX Series

"Feel Free to go Uncoated"



August 2003





Three Pro II EX Models

New Ink. New Heating Technology.
Uncoated Materials.



Pro II EX Prices



SJ-540EX 54" \$26,995

SJ-740EX 74" \$32,995



Print&Cut SC-540EX 54"

Available August 2003

\$29,995

Core Pro II Features

Speed

- Six 360 nozzle printheads
- 300 ft²/hr print speed
- Multiple CPUs

Reliability

- Three head height settings
- Motorized cap station
- Three ink pumps
- Clean, efficient wiping system
- Separate flushing station

Quality

- 1440 x 1440 true dpi
- Integrated media clamps
- Improved vacuum bed

Versatility

- 6-color printing/12 cartridges
- 3 year outdoor Eco-SOL INK
- Long-life pigment or dye inks
- Print and contour cut w/Quadralign™
- Ethernet and parallel connectivity

Feature-rich RIP Software

- Bundled with every Pro II Printer
- DCS/EPS/JPEG/PDF/PS/TIFF formats
- Tiling, cropping and nesting
- Bi-directionally communicates with Pro II printers



EX Development Goal

GOAL: A Roland integrated solution, printing on coated or <u>uncoated</u> vinyl and banners with 3 year outdoor durability

- New Ink formulation more effective and still environmentally friendly
- Integrated heaters electronics tie into machine – internally plumbed heat elements directly under printhead
- Uncoated Media ESM media line-up including profiles

Eco-SOL INK

- Advanced formulation vs. SOL INK
 - Aggressively bonds to uncoated media
 - Improved dry time
 - Comparable color gamut to SOL INK
- No ventilation systems required
- No VOCs or Cyclohexane
- Up to 3 years outdoor durability without lamination

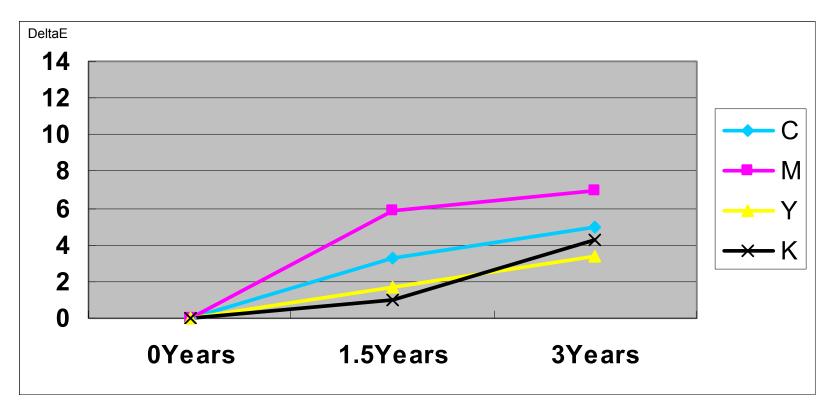


Eco-SOL INK

- Type of ink
 - Mild Solvent Ink
- Capacity: 440 ml per color
 - (220ml x 2 cartridges)
 - 12 Cartridge Capacity
- Colors
 - CMYKLcLm
- Part Numbers
 - ESL-CY, ESL-MG, ESL-YE,
 - ESL-BK, ESL-LC, ESL-LM



Eco-SOL INK - 3 Year Durability



- Lower ∆E Values are better
- lacktriangle ΔE shift of less than 10 are generally unnoticeable to untrained eye
- Results based on Acceleration Tests conducted on SPVCB Media by Roland DG Corporation

Pre-Heat System

Integral Heater

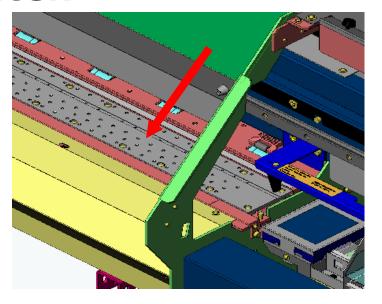
Heat directed at optimum printing location

Aluminum Printer Platen

- Conducts heat efficiently
- Minimizes static build-up

Controller

- Intuitive controls
- Automatically shuts off when printer sleeps



Optimum Heat Range: 104° - 122°F (40° - 50°C)



EX Qualified Media

Many existing Roland coated media are supported on the new PRO II EX:

- All new ESM Eco-SOL Media
- All SCM SolJET Certified Media
- All PGM Performance Guaranteed Media
- All new VSM Value Select Media
- Most PCM Piezo Certified Media
- Many PQM Proof Quality Media

New ESM Media

- Eco-SOL Certified Media (ESM) are select solvent ink 'ready' medias
 - ESM Glossy Calendered Vinyl, Permanent Adhesive
 - ESM Matte Calendered Vinyl, Permanent Adhesive
 - ESM Clear Calendered Vinyl, Permanent Adhesive
 - ESM Translucent Calendered Vinyl, Removable Adhesive
 - ESM ViewThru Vinyl, Removable Adhesive
 - ESM Calendered Wrap Vinyl, Removable Adhesive
 - ESM Flame Retardant Scrim Banner
 - ESM BlockOut Scrim Banner
- And more existing & available media...



ESM Glossy Calendered Vinyl, Permanent Adhesive

- Glossy calendered 3 mil vinyl with permanent adhesive
- Excellent for application to regular surfaces for a variety of applications
- Outdoor durable without lamination for up to 3 years

ESM-GCVP-75-54	54" x 75'	\$ 104.95
ESM-GCVP-10-54	54" x 10'	\$ 24.95

ESM Matte Calendered Vinyl, Permanent Adhesive

- Matte calendered 3 mil vinyl with permanent adhesive
- Excellent for application to regular surfaces for a variety of applications
- Outdoor durable without lamination for up to 3 years

ESM-MCVP-75-54	54" x 75'	\$ 104.95
ESM-MCVP-10-54	54" x 10'	\$ 24.95

ESM Matte Calendered Vinyl, Permanent Adhesive

- Clear calendered 3 mil vinyl with permanent adhesive
- Excellent for application to regular surfaces for a variety of applications
- Outdoor durable without lamination for up to 3 years

ESM-CCVP-75-54	54" x 75'	\$	104.95
ESM-CCVP-10-54	54" x 10'	<u>\$</u>	24.95

ESM Translucent Calendered Vinyl, Removable Adhesive

- Translucent calendered 6 mil vinyl with removable adhesive
- Excellent light diffusion for a variety of backlit signage applications
- Designed for installation ease on flat or curved surfaces with clean removal after 1 year
- Outdoor durable without lamination for up to 2 years

ESM-TCVP-75-54	54" x 75'	\$ <u> 264.95</u>
ESM-TCVP-10-54	54" x 10'	\$ 44.95



Transit Approved Media

ESM ViewThru Vinyl, Removable Adhesive

- Perforated 7 mil white vinyl with black back to allow for see-thru viewing
- Designed for flat or curved window surfaces with clean removal after 1 year
- Compliment to the CWVR Calendered Wrap Vinyl for full vehicle coverage
- Outdoor durable without lamination for up to 2 years

ESM-VTVR-50-53	53" x 50'	<u>\$</u>	<u>549.95</u>
ESM-VTVP-08-53	53" x 8'	\$	<u>89.95</u>



Transit Approved Media

ESM Calendered Wrap Vinyl, Removable Adhesive

- Low-gloss 4 mil vinyl with
- Designed for installation ease on compound curves with clean removal after 1 year
- Compliment to the VTVR ViewThru Vinyl for full vehicle coverage
- Outdoor durable without lamination for up to 2 years

ESM-CWVR-54-75	54" x 75'	\$ <u> 164.95</u>
ESM-CWVR-10-54	54" x 10'	\$ <u> 29.95</u>



Banner

ESM Flame Retardant Scrim Banner

- Durable 16 oz single-sided PVC scrim banner vinyl
- Excellent durability and flame retardant properties
- Can be hemmed & grommeted for easy finishing
- Outdoor durable without lamination for up to 3 years

ESM-FRSB-66-54	54" x 66'	\$ <u> 296.95</u>
ESM-FRSB-08-54	54" x 8'	\$ <u> 39.95</u>



Banner

ESM BlockOut Scrim Banner

- Durable 20 oz double-sided PVC scrim banner vinyl
- Excellent durability and opacity for a variety of applications
- Can be hemmed & grommeted for easy finishing
- Outdoor durable without lamination for up to 3 years

ESM-BOSB-66-54	54" x 66'	<u>\$</u>	339.95
ESM-BOSB-08-54	54" x 8'	\$	<u> 49.95</u>



EX Running Cost

Low DensityImage

- \$0.21 Ink cost (avg.)
- \$0.31 Media cost (ESM Glossy Calendared vinyl)
- **\$0.52** total cost per sqft

High DensityImage

- \$0.48 Ink cost (avg.)
- \$0.31 Media cost (ESM Glossy Calendared vinyl)
- **\$0.79** total cost per sqft

Average cost per sq. ft.: \$0.65



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54"

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74"

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